



NOVIK TO MAKE SOME PRODUCTS FOR ALCOA

By Angie DeRosa

ST. AUGUSTIN DE DESMAURES, QUEBEC (May 12, 1 p.m. EDT) -- Novik Inc. will begin manufacturing certain branded products for Alcoa Home Exteriors Inc. now that the two companies have reached an agreement.

The companies declined to disclose what specific products Novik will make. Novik has both injection molding and extrusion capacity at its plant in St. Augustin de Desmaures.

Novik President Michel Gaudreau said his company has been growing at a clip of about 50 percent per year and expects more of the same for the remainder of 2006.

The publicly traded firm will continue to add capacity and automation, he said. Novik has annual sales of \$15 million.

About 70 percent of the company's sales are generated from U.S. consumers, Gaudreau said. The company is exploring the possibility of building a manufacturing plant in the United States, as well as possibly expanding its distribution system.

"There could be acquisitions, too," he said. "We're looking at a lot of different things."

Alcoa officials could not be reached for comment.

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